

Nexans awarded over 190-million-euro worth of contracts to reinforce distribution networks in Europe and Latin America

- *Over the next two years, Nexans will supply medium and low voltage cables for the development of electricity distribution networks of one of the world's biggest utility companies*
- *The contracts awarded as part of a frame agreement cover numerous countries in Europe and Latin America*
- *Nexans' innovative POWERBOOST™ MV cable technology will make its debut in projects for Italy*

Paris La Défense, February 13, 2019 – Nexans has achieved a major success in a global tender process carried out by a one of the biggest utility companies in the world, securing contracts worth over €190 million to supply medium voltage (MV) and low voltage (LV) cables. Over the next two years, Nexans will support the development of the client's electricity distribution networks in Europe and Latin America.

"We are delighted to have achieved this major success in a very competitive tender process - notably thanks to the technical excellence of our products allied to a very competitive offer," says Nexans' CEO Christopher Guérin. "Leveraging on our global expertise and local presence, we were able to showcase our capability to support our clients throughout the entire customer journey, from design and specification to delivery."

Several Nexans units across the world were involved in the 2018-2020 tender for 12/20 kilovolt (kV) MV and 0.6/1 kV LV cables. The Group's local presence was one of the advantages of the offer as the cables will be delivered by Nexans entities in Brazil, Chile, Columbia, Peru, Italy and Romania. In addition to meeting the technical specifications, these units also committed to stringent environmental sustainability standards, with ISO 14067 certifications.

An innovative feature of the contract is that, in Italy, Nexans will deliver its new patented POWERBOOST™ MV cable technology, developed specifically to meet the changing needs of power grids today and tomorrow. High-performance POWERBOOST™ technology benefits from reduced production times thanks to a simplified manufacturing process. By using a patented thermoplastic insulation formulation, POWERBOOST™ cables also require less energy to be produced (compared to XLPE cables) and can be easily recycled.

The agreement with Nexans has an initial duration of two years. The cables will be deployed in Italy, Romania, Brazil, Chile, Argentina, Peru and Colombia.

About Nexans

As a global leader in advanced cabling and connectivity solutions, Nexans brings energy to life through an extensive range of best-in-class products and innovative services. For over 120 years, innovation has been the company's hallmark, enabling Nexans to drive a safer, smarter and more efficient future together with its customers.

Today, the Nexans Group is committed to facilitating energy transition and supporting the exponential growth of data by empowering its customers in four main business areas: Building & Territories (including utilities, smart grids, e-mobility), High Voltage & Projects (covering offshore wind farms, submarine interconnections, land high voltage), Telecom & Data (covering data transmission, telecom networks, hyperscale data centers, LAN), and Industry & Solutions (including renewables, transportation, Oil & Gas, automation, and others).

Corporate Social Responsibility is a guiding principle of Nexans' business activities and internal practices. In 2013 Nexans became the first cable provider to create a Foundation supporting sustainable initiatives bringing access to energy to disadvantaged communities worldwide. The Group's commitment to developing ethical, sustainable and high-quality cables drives its active

involvement within several leading industry associations, including Europacable, the National Electrical Manufacturers Association (NEMA), International Cablemakers Federation (ICF) or CIGRE to mention a few.

Nexans employs more than 26,000 people with an industrial footprint in 34 countries and commercial activities worldwide. In 2017, the Group generated 6.4 billion euros in sales. Nexans is listed on Euronext Paris, compartment A.

For more information, please visit: www.nexans.com

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