

Nexans and Xignux Share Purchase Agreement:  
Nexans to acquire Centelsa

AMPLIFYING ELECTRIFICATION OFFER IN SOUTH AMERICA

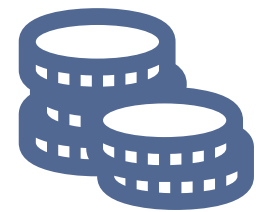
CHRISTOPHER GUÉRIN, CEO  
JEAN-CHRISTOPHE JUILLARD, CFO

13 SEPTEMBER 2021  
PARIS



## NEXANS IN SOUTH AMERICA BRINGING FURTHER VALUE TO CUSTOMERS

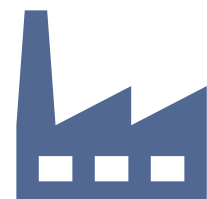
### NEXANS IN LATAM



~\$600m  
LTM Sales



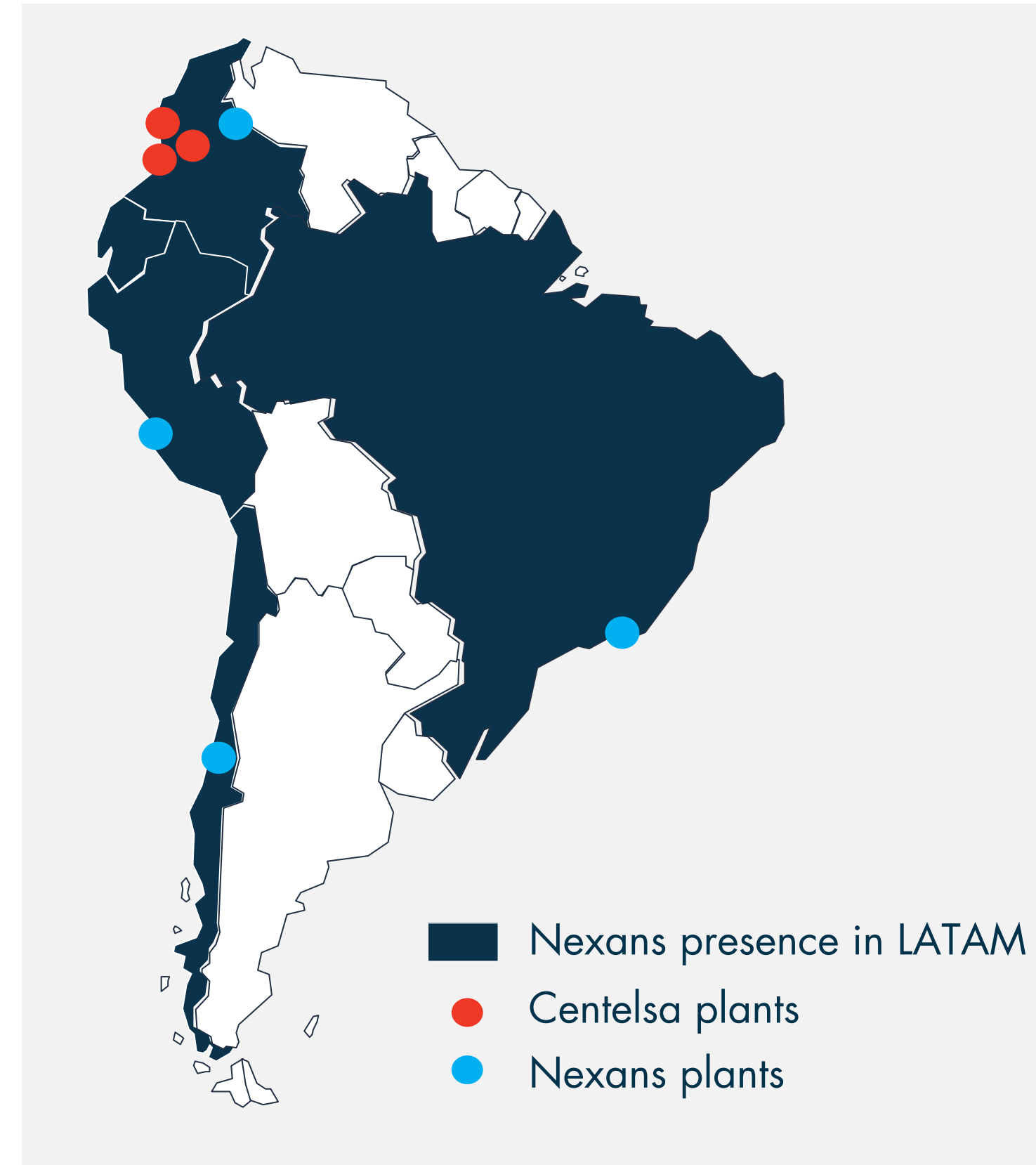
1,300  
people



4  
plants

### TOGETHER, NEXANS AND CENTELSA WILL ENHANCE ELECTRIFICATION IN LATAM

- Accelerate electrification and value-creation for all stakeholders
- Deploy Nexans turnkey offers for Renewable Energy Farms connection to the grid
- Accelerate innovation on fire safety, energy cables & grid management software
- Deliver synergies in operations



## CENTELSA: AN ICONIC & HISTORIC SOUTH AMERICAN LEADER IN BUILDING AND UTILITIES APPLICATIONS



World class

CABLE MANUFACTURING  
PLAYER IN COLOMBIA

1955

CREATION

3

MANUFACTURING PLANTS

1,000

PEOPLE

+\$250m

2020 SALES

\$23m

2020 ADJUSTED EBITDA

## KEY TERMS OF THE SALES PURCHASE AGREEMENT

### #01 PURCHASE PRICE

- 100% of Centelsa share capital from Xignux
- Enterprise Value of US\$225 million

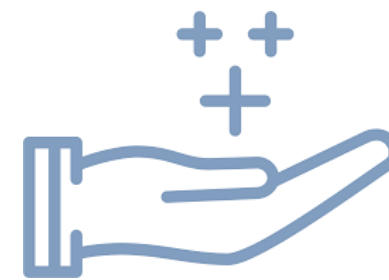
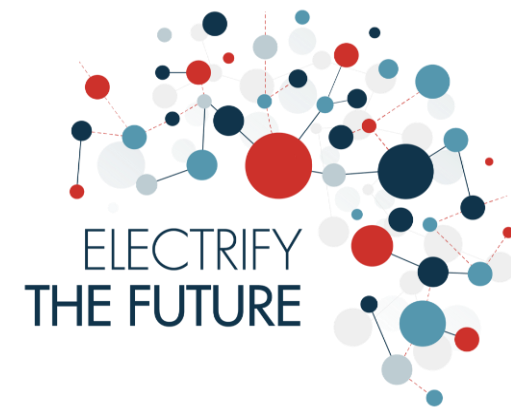
### #02 FINANCING

- Mix of available cash and debt

### #03 TIMING

- The Transaction is subject to regulatory approvals
- Closing expected in the first half of 2022

# NEXANS AND CENTELSA: ELECTRIFYING TOGETHER SOUTH AMERICA'S FUTURE



## PIONEERS: ENHANCE LATAM ELECTRIFICATION

- **Turnkey solutions:** connect renewable energy generators to the grid
- **Grow energy distribution offer**
- **Promote electrical and fire safety**
- **Accelerate innovation** through a dedicated R&D hub

## DEDICATED: VALUE CREATION FOR OUR STAKEHOLDERS

- **Customers:** wide, technical and innovative portfolio of cables products, services & solutions
- **Teams:** joining forces to build the future of the Group
- **Shareholders:** accretive transaction

## UNITED: ESG COMMITMENTS

- **Renewable energy:** support Wind and Solar projects in the region
- **Circular economy:** copper recycling capability reducing carbon footprint
- **Employees:** foster team talents & skillsets