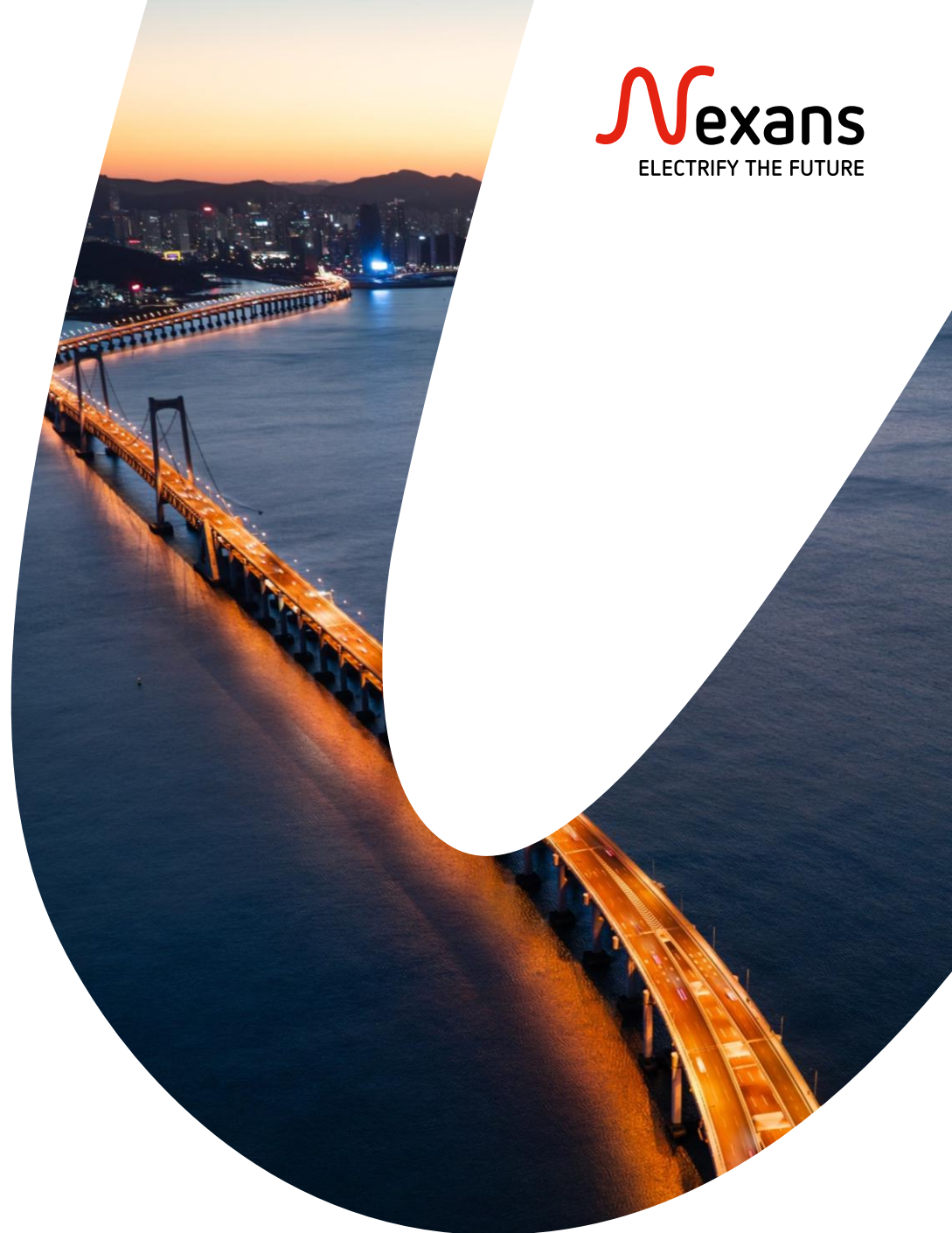


Group Presentation **2025**

JULY 2025



Summary

01 —

Nexans at a Glance

03 —

Our 3 Markets

02 —

Our 2028 Roadmap

04 —

Electrifying the World Responsibly



Nexans At a Glance

Nexans, Pure Player of Sustainable Electrification

Nexans is a leader in the design and manufacture of cable systems and services.

We're not just making cables.

We drive the energy transition, by connecting where energy is made to where it's needed.

We're building the **invisible yet essential** infrastructure that electrifies tomorrow's world: more sustainable, smarter, and stronger.

With a clear vision to become the **leading player in global electrification.**

A COMPANY SUPPORTED BY

3

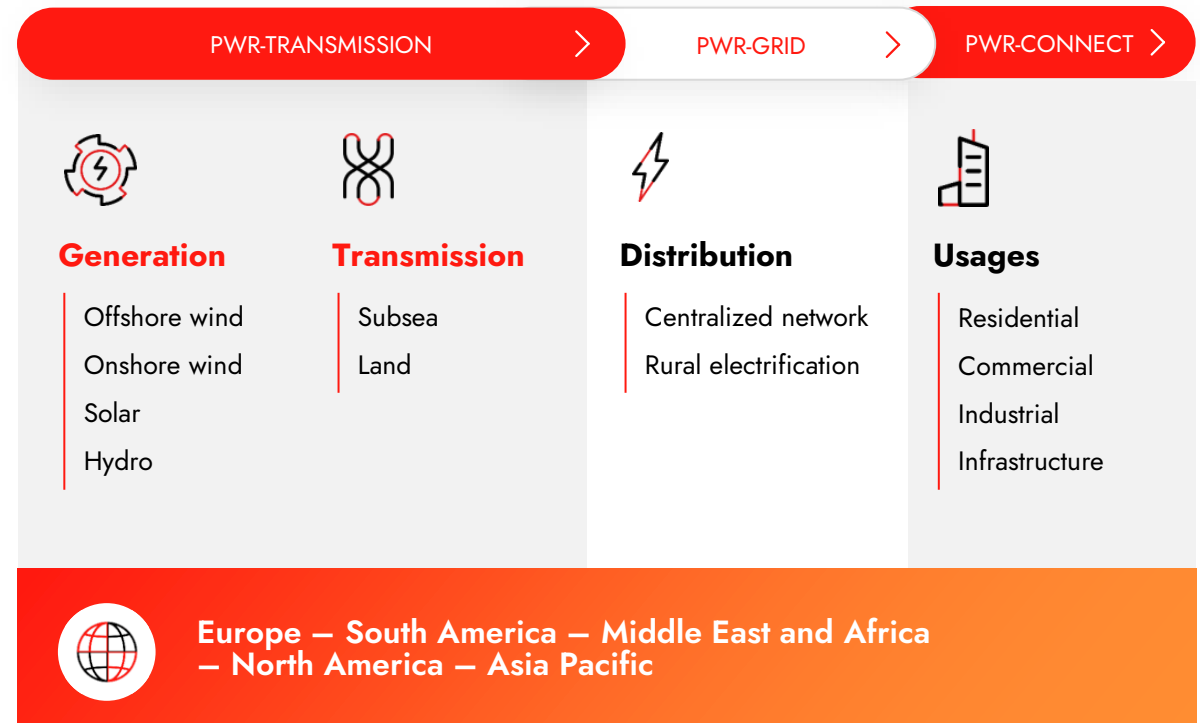
Market Divisions

4

Business Segments

5

Regions



A Century of Powering a Connected World

140
YEARS
OF LEGACY

1879

Edison patented the first commercially successful lightbulb



From 1980

Extension in Europe, North America, Asia, Oceania, and Latin America



2001

Nexans IPO



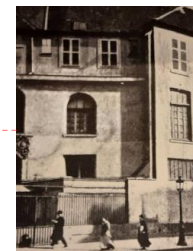
2021

Nexans becomes an electrification pure player



1881

Société d'Exploitation des Câbles Électriques presented its lead sheet at the first International Electricity Exhibition in Paris



2000

Nexans becomes the name of the Group



2018

New Nexans: from volume growth to value growth

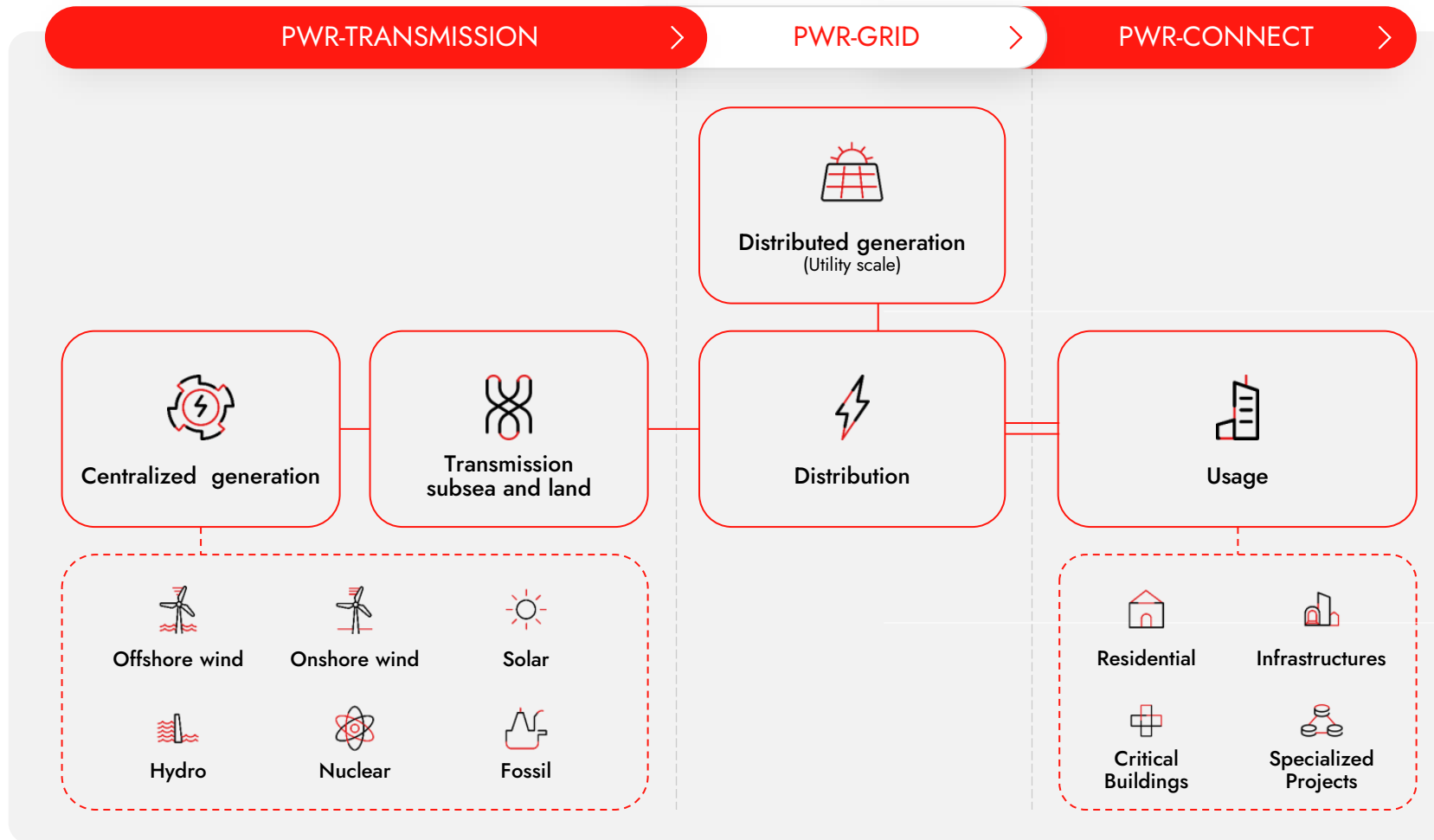


2025

Now entering the era of intelligent electrification



We Power the Full Energy Value Chain



+20%

demand for electricity worldwide by 2030 ⁽¹⁾

~80%

of the additional generation capacity to be rolled out by 2040 will come from renewable energy sources ⁽¹⁾

31%

Share of electricity in total final energy consumption by 2040 (19% in 2019) ⁽¹⁾

+2%

Annual global increase of electricity demand by 2040 ⁽¹⁾

⁽¹⁾Source: World Energy Outlook 2019 Roland Berger

Key Figures

2024 KEY FINANCIAL
INDICATORS OF THE GROUP

Nexans is listed on Euronext Paris
compartment A.



€7.1^{BN}

STANDARD SALES⁽¹⁾

ADJUSTED EBITDA

€804^M

HEADQUARTERS

Paris, FR

28,500

EMPLOYEES

ROCE
of

21.1%

NORMALIZED
FREECASH FLOW⁽²⁾

€454^M

MSCI 

A

INDUSTRIAL
IMPLANTATIONS IN

41 countries

A Global

COMMERCIAL
PRESENCE

(1) Revenue at standard metal price

(2) Free Cash-Flow excluding Strategic Capex, disposal proceeds of tangible assets, impact of material activity closures and assuming project tax cash-out based on completion rate rather than termination.

We Connect Energy to Innovation

Innovation is embedded in our DNA.

Our solutions are built to lead the energy transition through smart and sustainable innovation.

6 PRESTIGIOUS AWARDS RECEIVED IN 2024

MOBIWAY™ POP

Awarded the *Janus de l'Industrie* 2024 label of excellence by the French Institute of Design

MOBIWAY™ BOOST

Winner of the Good Design Award 2024 in Australia thanks to the brilliant work of our Product and Industrial Design teams

ULTRACKER

Winner of the Innovation Award at the IoT Continuum Challenge, organized by Orange

MOBIWAY® UN'REEL

Recognized with a Good Design Award 2024 in Australia, creating solutions that combine faster installation & better safety

CABLELOOP™

Honored with the Pépite 2024 in the Circular Economy category (Palmarès 2024 Responsible Marketing Trophy)
Received the Gold Award in the Positive Impact category at the 2024 B2B Marketing Trophy

Our Values



WE ARE
PIONEERS
of energy transition



WE ARE
DEDICATED
to deliver to the highest
standards of performance



WE ARE
UNITED
to achieve our ambitious
goal : electrify the future





02

Our 2028 Roadmap

Sparking Electrification with **Tech Solutions**

We don't just follow transformation. We accelerate it.

Unveiled in November 2024, our strategic roadmap is built to amplify growth, through technological acceleration, high-value market focus, and responsible electrification.

"The most exciting journey for Nexans is the one that starts now."

Christopher Guérin, Nexans' CEO

NEXANS' NEW STRATEGIC ROADMAP



New Tech
Solutions



Outsized Profitable
Runway



New Market
Segment Offers

Amplified
by Artificial Intelligence

[More Information](#)

An Empowered Executive Committee to Support our Strategy

CEO OFFICE



Christopher Guérin

Chief Executive Officer



Jean-Christophe Juillard

Deputy CEO



Vincent Dessale

Senior Executive VP, Strategic Projects and Key accounts

BUSINESS SEGMENT & MARKET DIVISIONS



Pascal Radue

Senior Executive VP PWR-Transmission



Elyette Roux

Executive VP PWR-Grid & Accessories



Christopher Guérin

Executive VP PWR-Connect (acting)

PWR-GRID & CONNECT REGIONS



Julien Hueber

Executive Managing Director Europe



Luis Ernesto Silva

Managing Director South America



Atila Kurtis

Managing Director Middle East & Africa



Tim King

Managing Director North America



Donny Yu

Managing Director Asia Pacific

GROUP FUNCTIONS



Jean-Christophe Juillard

Chief Financial Officer



Nino Cusimano

Chief Legal Officer & Secretary General



Séverine Grosjean

Chief Human Resources & ESG Officer



Vijay Mahadevan

Chief Operations Officer



Guillaume Eymery

Chief Strategy, Innovation & Digital Officer

[More Information](#)



03

Our 3 Markets

PWR-Transmission

Bridging power. Electrifying nations.

From offshore wind farms to energy islands and continental interconnectors, we build the powerful links that connect generation to usage: safely, sustainably, and at scale.

We supply and install high-voltage cable systems, on land and at sea. Combining advanced technology, full EPCI capabilities, and long-term support, we also offer inspection, maintenance and repair (IMR) services. The result: secure, scalable transmission solutions worldwide.

We provide more than cables: we provide interconnection. And we protect it.



TENNET FRAME
Germany

Over 2,160 km of cables across 3 OWFs.

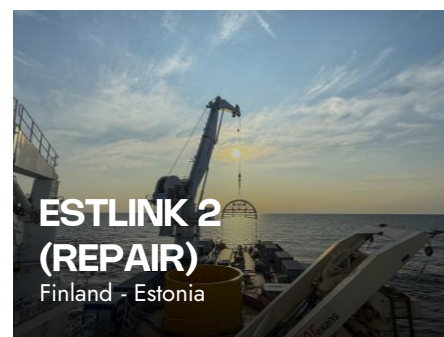
A cornerstone of Germany's offshore grid expansion.



CELTIC INTERCONNECTOR
France - Ireland

2x500 km subsea + 2x80 km onshore.

A major energy bridge boosting cross-border capacity.



ESTLINK 2 (REPAIR)
Finland - Estonia

Nexans successfully completed the repair of the interconnector in record time, restoring a key link for regional power exchange.

A showcase of Nexans' unique readiness and expertise in subsea cable repair.

[More Information](#)

PWR-Grid

Smarter grids. Stronger networks.

We do more than supply cables. We deliver intelligent, connected solutions that enhance grid resilience.

At Nexans, we're modernizing the grid infrastructure by integrating low-carbon cables, innovative accessories, digital solutions, expert training, and field services into one seamless experience.

From distribution system operators to growing verticals, we build resilience into every stack of the grid, ensuring energy flows smarter, safer, and longer.

FROM OUR GROWING MARKETS



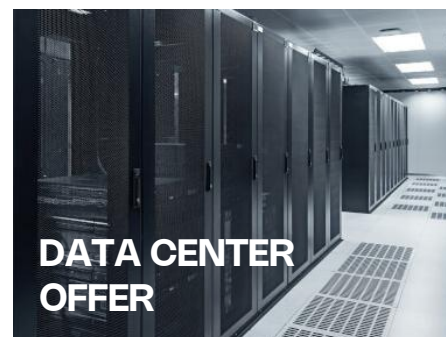
A comprehensive system approach for the distribution networks of the future.

[More Information](#)



Dependable connections for the evolving sustainable energy landscape.

[More Information](#)



Precision power for mission-critical operations.

[More Information](#)

PWR-Connect

Everyday energy, elevated.

It is where electrification meets everyday life: in homes, cities, industries.

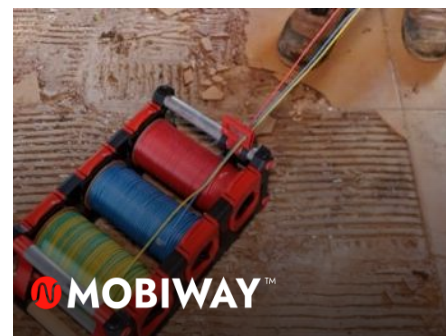
We raise the bar with smarter systems, safer cables, and sustainable solutions.

We connect possibilities.



Our cables meet the world's strictest standards for safety, reliability, and performance.

Raising safety standards.



Smarter deployment tools saving up to 36% pulling time.

Speed meets precision.



With 60 years of recycling know-how, we launched CableLoop, our new circular service for cable offcuts.

Waste is the beginning.

[More Information](#)



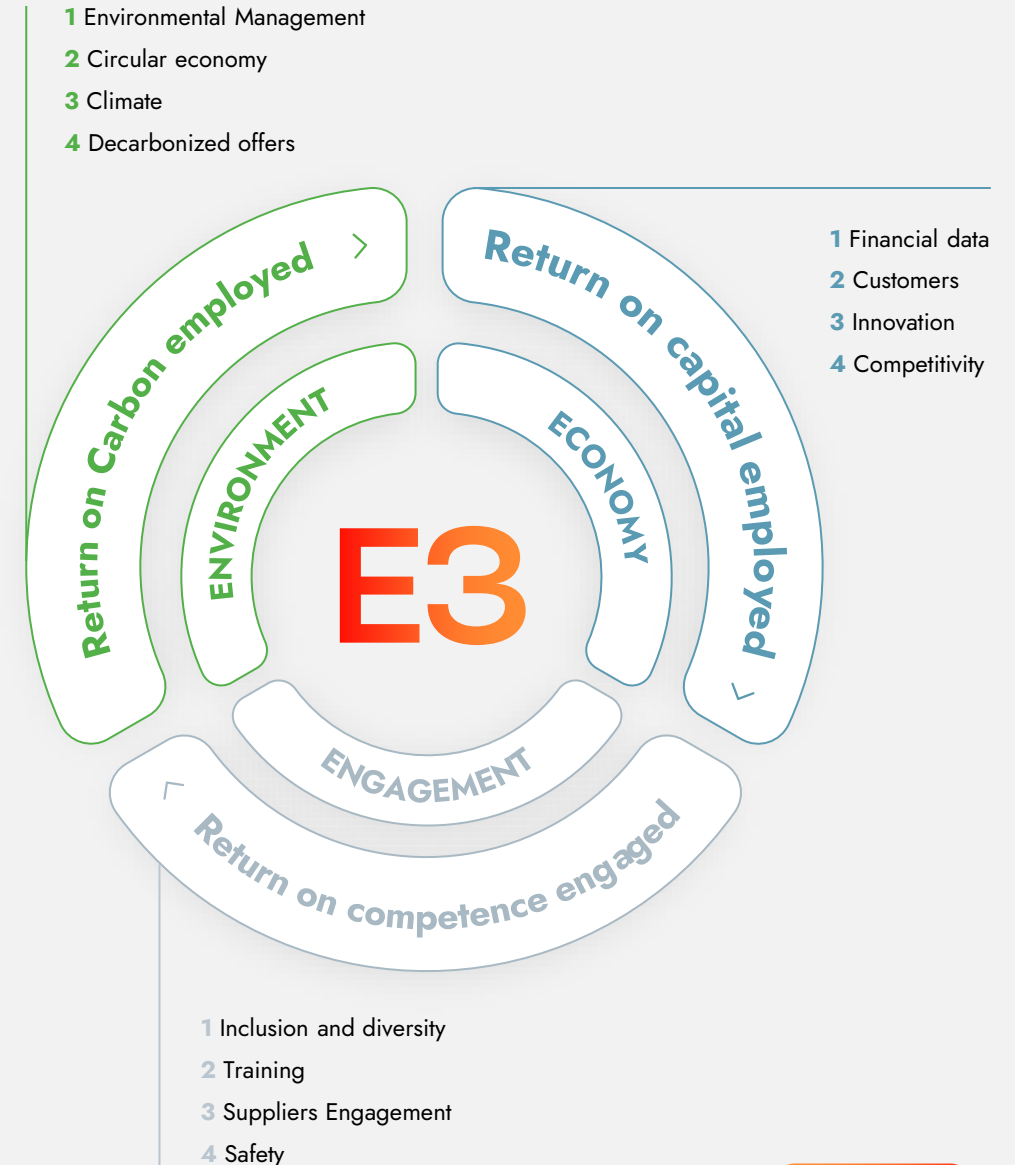
Electrifying the World Responsibly

E3: When Purpose Drives Performance

At Nexans, we have created E3, a unique operational model E3.

It combines social, environmental, and financial performance, by **holistically unlocking synergies** between Engagement, Environment and Economy.

With E3, every site, project and team is empowered to make choices that benefit the people, the planet and the business.



[More Information](#)

Nexans

Climate Commitment

Our Net-Zero commitment by 2050 is validated by the **Science Based Targets initiative** ⁽¹⁾.

⁽¹⁾ SBTi helps companies set emissions reduction targets in line with the Paris Agreement to limit global warming to 1.5°C. It empowers companies with clearly defined actions to reduce GHG emissions.

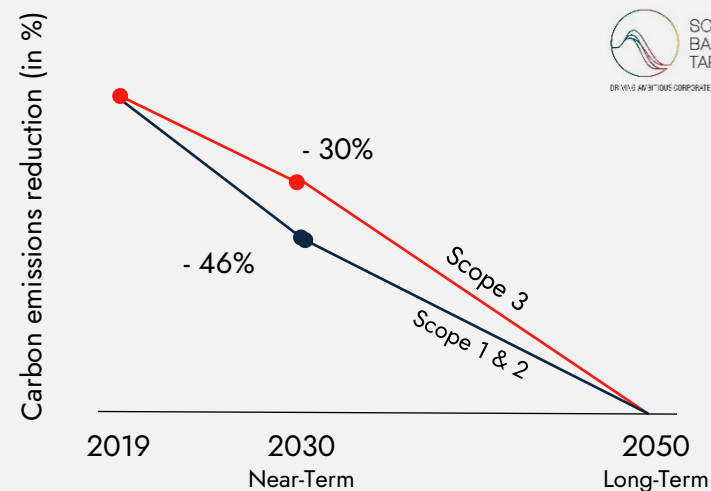
Scope of Commitment

- Full Scope 1 & 2
- Full Scope 3⁽¹⁾

⁽¹⁾ Indirect emissions occurring in the value chain, as per GHG protocol Methodology.

Long-term
Net-Zero by 2050

Near-term
-46% Scope 1 & 2
-30% Scope 3 by 2030*



*Base year 2019

Our **ESG Performance** is Widely Recognized

Nexans' CSR constantly improving performance is widely recognized by **non-financial rating agencies**.

A-



*Ratings go from D-
(lower) to A (higher)*

77

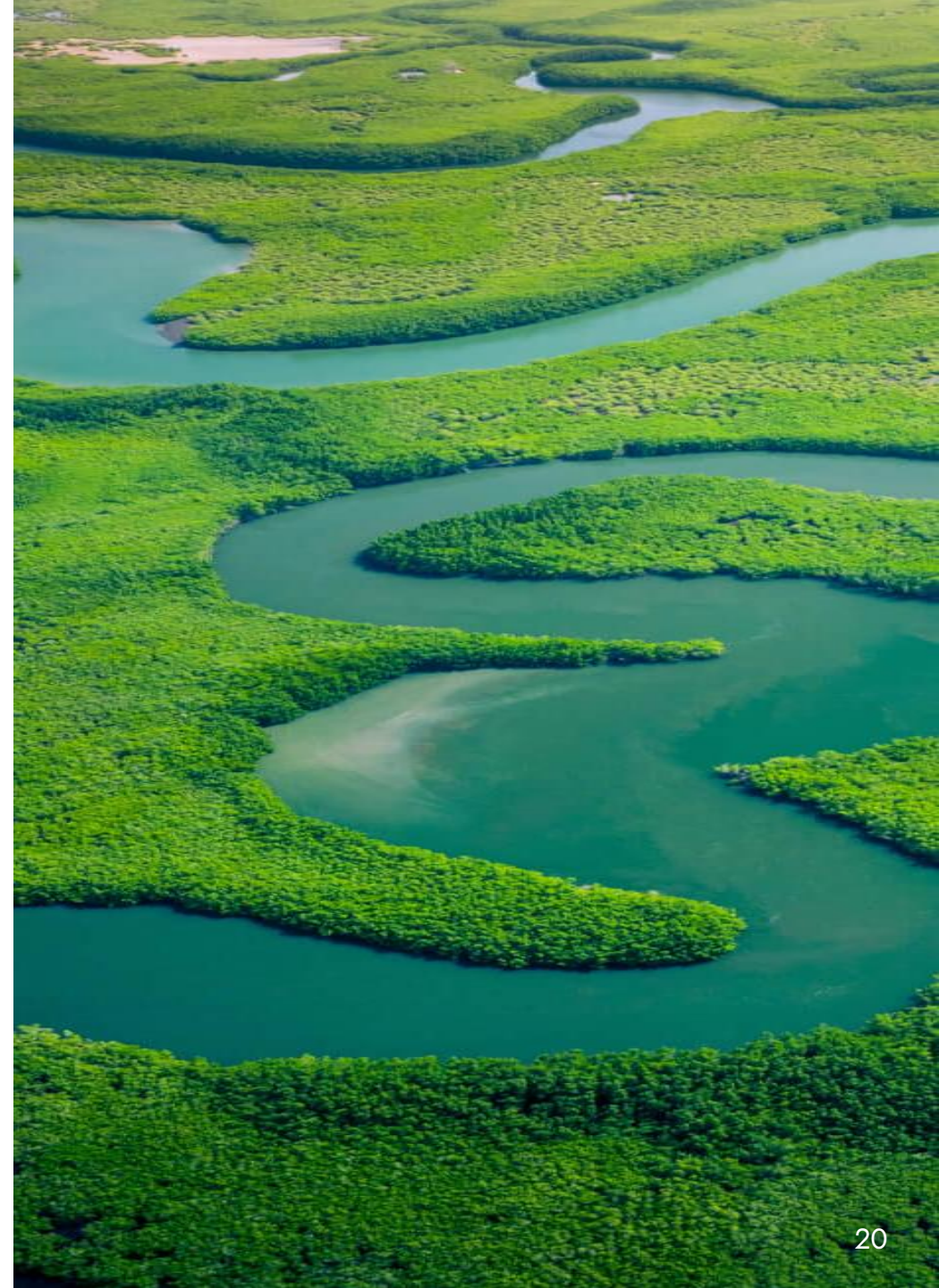
ecovadis

*Ratings go from
0 (lower) to 100 (higher)*

A



*Ratings go from
CCC (lower) to AAA (higher)*



Building a Sustainable Future

At Nexans, sustainability isn't a side commitment: it's part of our design.

We deliver products and services **that minimize environmental impact** across their full lifecycle, supporting a just energy transition and empowering communities.

- Net-Zero by 2050, validated by the SBTi
- Investment in cutting-edge technologies to expand copper recycling capacity*
- A vertically integrated model with a strong circular economy focus
- Active member of leading global initiatives (SDGs, TCFD, RE100, etc.)
- Since 2013, Fondation Nexans has backed over 160 electrification projects for underprivileged populations, bringing sustainable power to those who need it most.

*By 2026, in Lens Metallurgy Plant



Innovation Summit

From Dialogue to Action

At Nexans, we combine **deep industry expertise with innovation** to accelerate the energy transition. We don't just talk about climate. We wire its solutions.

Since 2020, Nexans has been convening the brightest minds to discuss and address those challenges during its Innovation Summit (previously Climate Day).

At the 2024 edition in Morocco, over 450 participants from public and private sectors, institutions, and NGOs joined a high-level African delegation to shape tomorrow's sustainable electrification models.

The 2025 edition, "A New Era of Electrification", will take place in Toronto, Canada. It will focus on the urgent call to expand grid capacity in an effort to meet growing demand while reducing environmental impact.

RABAT, MOROCCO (2024)



NEW YORK, USA (2022)



STOCKHOLM, SWEDEN (2021)





Powering
Impact
since 2013



Fondation Nexans supports **high-impact** projects that deliver sustainable electricity, education, and environmental protection to underserved communities.

More than funding: we build **connections**.
With local partners and committed employees, we turn solidarity into action.

Real change. Real pride. Worldwide.

2013 – 2024
At a Glance

Projects in

38 countries

*throughout Africa, Latin America
and the Near and Middle East*

169

projects

*implemented over 11 years,
including 11 in 2024*

74

partner NGOs

3.065^M

beneficiaries

400k[€]

annual budget
allocated in 2024

[More Information](#)

Committing to Serve the Public Good

SPONSORSHIP ACTIONS AND PARTNERSHIPS

SPORT



Rooted in Lens since 1929, Nexans is the force behind France's last copper foundry, and **a proud partner** of Racing Club de Lens.

A shared passion, a strong identity, and deep local ties unite us.

SUSTAINABILITY



As a proud partner of the 2025 edition of Université de la Terre, in collaboration with UNESCO, Nexans joined a powerful forum of open minds and bold visions.
A space to **reflect, share, and shape** the future of sustainable electrification.

Because dialogue fuels change.



We've joined forces with ChangeNOW, the world's largest event for the planet, to fast-track the deployment of solutions that tackle today's biggest environmental and social challenges.

From ambition to action, together, we **accelerate transition**.

Find out more



[company/nexans](https://www.linkedin.com/company/nexans)



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